



TOWN OF LISBON
W234 N8676 Woodside Rd.
Lisbon, WI 53089

Agenda
Town Board Meeting
Town of Lisbon, Town Hall
Monday, February 12, 2018
6:30 p.m.

1. **Roll Call.**
2. **Pledge of Allegiance.**
3. **Comments from citizens present.** Citizens are invited to share their questions, comments, or concerns with the Town Board. When speaking, citizens should state their name and address for the record and limit their presentation to three minutes. Where possible, the Board will answer factual questions immediately. If a response would involve discussion of Board policy or decisions, which might be of interest to citizens, not present at the meeting, the Board may place the item on a future meeting agenda.
4. **Consent Agenda.** Items listed under the Consent Agenda are considered in one motion unless a Town Board member requests that an item be removed from the Consent Agenda.
 - A. January 29, 2018 Town Board minutes.
5. **Approval of Bills.**
6. **Announcements/Correspondence - Listing of upcoming meeting dates & times.**
7. **Department Reports - Presentation of activity statistics and recently attended meetings.**
 - A. Public Works Department
 - B. Sheriff's Department
 - C. Town Administrator
8. **Supervisor's Reports -** This is an opportunity for Supervisors to report on respective Committees, Commissions, and Boards of which they serve as a member. Matters require no action or approval.
9. **New Business.**
 - A. Presentation of the 2018 Waukesha County Sheriff's Department Officers serving the Town.
 - B. Discussion on Automated License Plate Readers for one of the Town of Lisbon patrol vehicles.
 - C. Discussion and necessary action on 2017 Capital Budget carry-over items.
 - D. Discussion and necessary action on Ambulance Fees.
 - E. Discussion and necessary action the purchase of a 1 ton dump truck.
 - F. Discussion and necessary action on authorizing Staff to advertise for the sale of 65 acres at the corner of Lake Five and Hickory Roads (a.k.a. Pauline Haass Land) the Town owns.
10. **Recess into Closed Session pursuant to Wisconsin Statutes 19.85(1)(c) for the following reasons:** Considering employment, promotion, compensation or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.
 1. Town Administrator Performance Review and contract.
11. **Reconvene into Open Session for possible action on Closed Session deliberations.**
12. **Adjournment.**

Joseph Osterman
Town Chairman

Matthew Janecke
Town Administrator

NOTE: Individual members of the Town Board will be available after the meeting to discuss town related issues with citizens who are present.

NOTE: Please notify the Town of Lisbon 72 hours in advance if you plan to attend and will need an interpreter or assistive hearing device.

NOTICE: It is possible that members of and possibly a quorum of members of other governmental bodies of the municipality may be in attendance at the above-stated meeting to gather information: no action will be taken by any governmental body at the above-stated meeting other than the governmental body specifically referred to above in this notice.

**Minutes of the Town Board Meeting
Town of Lisbon, Town Hall
Monday, January 29, 2018
6:30 p.m.**

Chairman Osterman called the Town Board meeting to order at 6:30 PM.

Roll Call: Present: Chairman Osterman, Supervisors Gamiño, Moonen, Plotecher and Beal. Also present: Matt Janecke, Town Administrator, Gina Gresch, Town Clerk, Joe DeStefano, Jr., Public Works Director, Mitch Leisses, Storm Water Engineer and Jim Hammes, Town Attorney.

Comments from citizens present. None.

Consent Agenda. Items listed under the Consent Agenda are considered in one motion unless a Town Board member requests that an item be removed from the Consent Agenda.

- January 8, 2018 Town Board minutes.
- Resignation of Vicki Brahm from the Park Committee.
- Picnic License for Ausblick Ski Patrol Carnival on February 11, 2018.
- Exemption of Town Ordinance 13.08 and parts of Chapter 8 for the purpose of Heritage Weekend activities.
- Operator's License for Morgan Corbeille – Kwik Trip

Motion by Supervisor Plotecher to approve the Consent Agenda. Seconded by Supervisor Gamiño. Motion carried, 5-0.

Approval of Bills.

Motion by Supervisor Beal to approve the check registers as presented from January 15, 18 and 26, 2018. Seconded by Supervisor Plotecher. Motion carried, 5-0.

Announcements/Correspondence - Listing of upcoming meeting dates & times.

Chairman Osterman reviewed the list of upcoming Town meetings.

Department Reports - Presentation of activity statistics and recently attended meetings.

Parks Department – Supervisor Gamiño reviewed the Parks Department report. The Park Committee is busy planning for Heritage Weekend and Winterfest was rescheduled to this coming weekend. They are also working on the Easter Eggstravaganza and the Lake Five Pathway.

Fire Department - Chairman Osterman reviewed the Fire Department report and meetings attended by the Fire Chief in November and December.

Town Administrator – Administrator Janecke met with Waukesha County, the Villages of Sussex and Menomonee Falls, an engineering firm about doing an impact analysis for the Leid's property development, relating to moving Main Street. Waukesha County is stuck on moving that intersection south into the Leid's property but we will continue to explore other options. He is unsure how much of the land that will take up, but it does break up the property by having the road splitting it in half. That could be economically feasible. The Town will have to determine if that will make for a better development. The Town will have to pay for part of the project; early overall estimate is \$1.5 Million.

He also spoke with staff about the grass cutting ordinance, procedures and how to do chargebacks. Internet speeds in all Town buildings were upgraded. The Quiet Zone on N. Lisbon Road will be delayed because more delineators need to be added. Supervisor Beal asked if it is illegal to put grass cuttings in the street. Chairman Osterman stated yes that is illegal. She would like something in the next newsletter about that.

Supervisor's Reports. None.

New Business

Discussion and necessary action to adopt Resolution 01-18, A Resolution to Close Loopholes that Shift a Greater Property Tax Burden from Commercial to Residential Homeowners (Dark Store).

Administrator Janecke stated he is asking the Town Board to consider a non-binding resolution in support of proposed state legislation reversing a 2008 Wisconsin Supreme Court decision, as well as legislation closing the "dark store loophole". Legislation would correct two aspects of the problem. Senate Bill (SB) 291/Assembly Bill (AB) 387 addresses a 2008 Wisconsin Supreme Court ruling that cut tax assessments on single tenant commercial properties, like Walgreens and CVS. That court interpretation left many of these stores paying taxes on half their fair market selling price. SB 292/AB 386 would halt the "Dark Store" strategy in which commercial property owners argue their properties should be assessed as if they were vacant or boarded up. Presently, hundreds of millions of dollars of taxable value is not on the rolls because of these strategies. Neither bill would increase the revenue municipalities collect; they would, however, distribute the cost of municipal services such as police, fire protection, and public works more fairly among all property taxpayers. Both bills have dozens of sponsors, legislators from both sides of the aisle. Local municipal leaders are asking for both SB291 and SB 292 to be scheduled for a vote. Lisbon currently doesn't have many commercial properties but we could someday. Supervisor Beal stated this is needed; commercial assessments are different and can be frustrating.

Motion by Chairman Osterman to adopt Resolution 01-18, A Resolution to Close Loopholes that Shift a Greater Property Tax Burden from Commercial to Residential Homeowners (Dark Store). Seconded by Supervisor Moonen. Motion carried, 5-0.

Discussion and necessary action on the Proposed 2018 Road Project Plan.

Mitch Leisses from Kunkel Engineering has been working on the Town's road maintenance plan for the last couple of years with Public Works Director DeStefano. Of the \$8 Million borrowed in 2016, there is about \$1.5 Million left which could cover various road projects like the DPW/FD parking lot, towards Good Hope Road or similar projects. The list of proposed roads is mainly dictated by the PASER ratings. Those roads are Center Oak Road from Plainview Road to terminus, Micah Road, Peterson Road, Lynn Marie Court, Carole Ann Circle, Plainview Road from the railroad tracks to Woodside Road, Bonnie Lane and the Lisbon Lawns area. Even though there are enough funds to do all of those roads, he would prefer Bonnie Lane be bid as an alternate so the DPW/FD parking lot could be included, which would make the most of the money left to use. He would like to send the bids out ASAP and have a bid opening in February. There was discussion between Engineer Leisses and the Town Board about various road's PASER ratings, at what rating is it time to only do crack filling/sealing maintenance versus reconstruction and those associated cost differences, and how waiting a couple years to fix some roads could make the project more expensive in the future. They continued to discuss the pros and cons of fixing some roads and waiting on others. There are no foreseen storm water issues and the Public Works Department will complete the culvert replacement work. There was further discussion drainage and ditching and possibly swapping out some roads to be bid as alternates. Engineer Leisses stated the Town Board has time to think about that and that decision will be made the night the bid is awarded.

Chairman Osterman stated there is some early conversation about a new salt shed so maybe the building and parking lot should be done at the same time. Public Works Director DeStefano presented three options and noted there are many variables that haven't been worked out yet. In the long run everything that is currently outside will be stored inside the old salt shed. Chairman Osterman stated this will come back to the Town Board for approval; only need approval on the 2018 Road Project Plan.

Motion by Chairman Osterman to approve the Proposed 2018 Road Project Plan with making Center Oak Road an alternate and adding the DPW/FD parking lot. Seconded by Supervisor Moonen. Motion carried, 5-0.

Discussion and necessary action on a proposal to provide engineering services for the 2018 Pavement Resurfacing Program.

Engineer Leisses stated his proposal includes a seven percent engineering fee to prepare the bidding documents and do the inspections. At the time he prepared the proposal, the DPW/FD parking lot wasn't in the bid, but the total paid out will be less than what was estimated. Supervisor Gamiño asked why this work didn't go out for bid. She'd like to make a decision by comparing prices. Administrator Janecke stated the road program work was bid out originally and was awarded to Kunkel. Normally, this would be a competitive bid but Kunkel told the Town they would only charge seven percent and the Town Board agreed. Engineer Kunkel stated that is correct and other engineering companies usually charge about 15% for this type of work. Chairman Osterman stated when this program started, much of the scope and legwork was done by Kunkel so having them do the rest of the work for the duration of the project made sense. He agreed it should normally be put out to bid and that was done three years ago. Supervisor Gamiño feel this is a big dollar amount to decide on and taking bids would increase her comfort level.

Public Works Director DeStefano stated Kunkel was brought in to create the Five-Year Plan and the yearly pavement resurfacing program is a part of that. Administrator Janecke stated he is comfortable with the fee and knows the Town is not being overcharged. Supervisors Beal, Plotecher and Moonen indicated they are ok with the proposal and not going out for bid. Supervisor Moonen stated they have to look at the relative cost savings of moving forward and putting it out for bid. Administrator Janecke stated going out for bid will add another two or more weeks on the project, which then takes longer to go through the bidding process.

Motion by Chairman Osterman to approve Kunkel Engineering to provide engineering services for the 2018 Pavement Resurfacing Program, not to exceed \$70,200. Seconded by Supervisor Moonen. Motion carried 4-1, with one nay by Supervisor Gamiño.

Discussion and necessary action on the Five Year Town Road Management Plan.

Engineer Leisses prepared a Five-Year Plan in 2016 which was before the Town knew they would be borrowing money to fix the roads, so he did a new report. He viewed the date from a different angle because 2016's needs are not as great now. The Town's current PASER rating is 7.406, up from 5.8 in 2016. He wants to be sure the Town is allocating enough money for yearly maintenance. He created a pavement analysis with a budget which created long-term budget projections. He reviewed reports based on spending \$300,000 versus \$400,000 yearly on road maintenance. The purpose of the report is to show the Town Board what their yearly investment should be over the next five years. Chairman Osterman stated this is exactly what he has been looking for to help with budgeting. No action needed on this item.

Discussion and necessary action to purchase a Heavy Duty Scan Tool.

Public Works Director DeStefano stated during the 2018 budget workshops, the Town Board approved \$8,000 for a heavy duty truck scanner tool. After researching all available options, he recommends the Texa Combo Heavy Duty Truck & Construction/Off-Road Equipment Scanner which includes Texa software a special laptop. All of the other equipment options can diagnose all types of trucks but Texa is the only one that can also do heavy and light off-road equipment as well as agricultural equipment.

The kits come with the diagnostic trouble codes as well as how to fix the problems so we can do repair ourselves instead of going to the dealership. The annual renewal is a reasonable price and offers a 12 month warranty each year, which is basically a lifetime warranty. We would also receive a new laptop every three years. There is also a 30-day money back guarantee so the department will spend time verifying that it does what it is supposed to do. If we are not satisfied, we sent it back and are refunded.

This equipment could potentially generate revenue for the Town. No other municipality in the area has any kind of equipment like this. We could really help out other municipalities while making some money back on the investment. Overall, Texa has a better package for the cost.

Motion by Supervisor Moonen to approve the purchase of a Texa Combo Heavy Duty Truck & Construction/Off-Road Equipment Scanner in an amount not to exceed \$7,995. Seconded by Supervisor Gamiño. Motion carried, 5-0.

Discussion of the Fire Department's 2695 Tender Pump failure and replacement.

Chairman Osterman stated this work has already occurred and was over the amount of what should have been spent with Town Board approval. There was oil leaking into the water pump and it was in bad shape. The choices were fix it for \$9,000 or buy a new one for \$8,000. We can't be down an engine so we had to replace it. After the repair we found someone through the Fire Department who can rebuild it and will donate the labor, which results in having an extra pump. The Public Works Department found the problem with the old pump and installed the new one, saving some money.

Recess into Closed Session pursuant to Wisconsin Statutes 19.85(1)(e) and (c) for the following reasons: (e) Deliberating or negotiating the purchase of public properties, the investing of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session, more specifically to discuss proposed Forward Development Group Contract. Also for (c) considering employment, promotion, compensation or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility, more specifically the Town Administrator Performance Review and Contract.

Motion by Supervisor Gamiño to convene into Closed Session pursuant to Wisconsin Statutes 19.85(1)(e) and (c) for the following reasons: (e) Deliberating or negotiating the purchase of public properties, the investing of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session, more specifically to discuss proposed Forward Development Group Contract. Also for (c) considering employment, promotion, compensation or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility, more specifically the Town Administrator Performance Review and Contract. Seconded by Supervisor Moonen, motion carried by roll call vote:

ROLL CALL VOTE:

Chairman Osterman: Yes
Supervisor Gamiño: Yes
Supervisor Moonen: Yes
Supervisor Plotecher: Yes
Supervisor Beal: Yes

Motion carried, 5-0, by roll call vote. Town Board convened into Closed Session at 8:15 PM.

Reconvene into Open Session for possible action on Closed Session deliberations.

Motion by Supervisor Gamiño to reconvene into Open Session. Seconded by Supervisor Moonen.

ROLL CALL VOTE:

Chairman Osterman: Yes
Supervisor Gamiño: Yes
Supervisor Moonen: Yes
Supervisor Plotecher: Yes
Supervisor Beal: Yes

Motion carried, 5-0. The Town Board reconvened at 10:31 PM.

Discussion and necessary action on Forward Development Group Contract.

Motion by Supervisor Plotecher to approve the Forward Development Group Contract. Seconded by Supervisor Gamiño. Motion carried, 5-0.

Adjournment.

Motion by Supervisor Beal to adjourn the Monday, January 22, 2018 Town Board of Supervisors meeting at PM. Seconded by Supervisor Plotecher. Motion carried, 5-0.

Respectfully submitted,

Gina C. Gresch, MMC/WCPC
Town Clerk

JANUARY 2018 DPW MONTHLY REPORT



TOWN BOARD & ADMINISTRATOR,

- Staff went out 12 times for various winter weather events throughout the month
 - Staff washed trucks and performed maintenance and repairs in between events
 - Staff had salt delivered and pushed up for Lisbon and Merton
 - Staff performed our annual Christmas Tree pick-up throughout the month
 - Staff performed building maintenance at the DPW and Town Hall
 - Staff performed preventative maintenance on our Vermeer Wood Chipper
 - Staff started this year's round of street sign upgrades
 - Staff performed a pump replacement on FD Tender
 - Staff and I went to the Digger's Hotline Annual Safety Meeting
 - Staff and I spent an hour one morning watching safety videos online, we are going to continue to do this on a monthly basis
-
- I attended 1 department head meeting & the monthly WCPWA luncheon
 - I attended 1 board meeting to go over roads and scan tool equipment
 - I met with Mitch(Kunkel) to go over Center Oak & Lisbon Lawns
 - I spent time researching scan tool equipment that we purchased in late January
 - Matt & I met with Payne & Dolan about relocating the Compost Site to the west in 2019
 - Matt, Gina and I met and went over the Weed Ordinance
 - Between plowing and working in the shop, that chewed up most of the other available time in the month of January

**REGARDS,
JOE DE STEFANO JR.
DPW DIRECTOR**

Town of Lisbon - JANUARY STATISTICS

ADMINISTRATIVE	
TOTAL CALLS FOR SERVICE	201
	5682.7
GAS GALLONS	546.2
COMMUNITY PROGRAM CONTACTS	3

ENFORCEMENT	
911 HANG-UPS	15
ALARMS	11
ASSIST FIRE/EMS	26
ASSIST OTHER/NON WSD	14
ASSIST WSD	29
BUILDING CHECK	188
CITATIONS	91
CITIZEN SERVICE/WALK INS	11
DISABLED VEHICLES	18
EXTRA PATROL	32
FOLLOW UP INVESTIGATIONS	18
FOOT PATROL	0
ORDINANCE CITATIONS	2
PARKING CITATIONS	0
PROCESS SERVICE/ATTEMPT	2
RAIL ROAD CROSSING COMPLAINT	1
SUSPICIOUS MATTER	9
TAVERN CHECKS	0
VEHICLE LOCK OUT	0
VERBAL WARNINGS	38
WARRANTS/ATTEMPT	2
WELL BEING CHECK	11
WRITTEN WARNINGS	17

TRAFFIC INCIDENTS	
PROPERTY DAMAGE ONLY	12
PERSONAL INJURY ACCIDENT	1
CAR/DEER	5
ELUDING	1
HIT AND RUN	2
OAS/OAR/OWL	8
OPERATING UNDER THE INFLUENCE	2
ROAD RAGE / RECKLESS	2
TOW AWAY	1
TRAFFIC HAZARD	3
TRAFFIC INVESTIGATION	1
OTHER TRAFFIC OFFENSE	14

INCIDENTS	
ANIMAL CASE	4
BATTERY	0
BURGLARY	1
CDTP	2
CHILD ABUSE/NEGLECT	0
CHILD CUSTODY	0
DEATH INVESTIGATION	1
DISORDERLY CONDUCT	2
DOMESTIC	4
EMERGENCY DETENTION	0
FRAUD	2
GAS SKIP	0
HARRASSMENT	1
INDUSTRIAL ACCIDENT	0
JUVENILE PROBLEM	2
LIQUOR LAW/UAD	1
MAINTAIN THE PEACE	7
MISSING PERSON	1
MOTOR VEHICLE THEFT	0
NOISE COMPLAINT	0
OBSTRUCTING	1
RECOVERED PROPERTY	0
ROBBERY	1
SEXUAL ASSAULT	0
SUICIDE/ATTEMPT	2
THEFT	1
THREATS	2
TRESPASS	3
VIOLATION OF COURT ORDER	0
	0
DRUGS	2
HEROIN/OPIATE	0
NARCAN USE	0
CONTROLL SUBSTNCE	0
	0
ALL OTHER OFFENSES	2



TOWN OF LISBON
W234 N8676 Woodside Rd.
Lisbon, WI 53089

Wednesday, February 07, 2018

Dear Board Members:

This is to notify you of the Town of Lisbon meetings, office closures and elections from **February 13, 2018 through March 9, 2018** at the Town Hall, W234N8676 Woodside Road, unless indicated otherwise.

Monday, February 19	Park Committee at 6:30 P.M. (Richard Jung Memorial Fire Station)
Tuesday, February 20	Spring Primary Election 7:00 A.M. to 8:00 P.M. Town Hall, Fire Station & Hamilton High School
Wednesday, February 21	Sanitary District Committee at 7:30 P.M.
Monday, February 26	Supervisor's Office Hours at 6:00 P.M. followed by Town Board at 6:30 P.M.
Thursday, March 08	Plan Commission at 6:30 P.M.

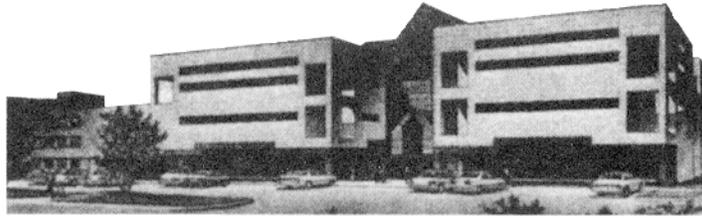
Sincerely,

Gina C. Gresch, MMC/WCPC
Town of Lisbon Clerk

NOTICE: It is possible that members of and possibly a quorum of members of other governmental bodies of the municipality may be in attendance at the above-stated meetings to gather information: no action will be taken by any governmental body at the above-stated meetings other than the governmental body specifically referred to above in this notice. (All meetings are subject to change or cancellation)



OFFICE OF THE SHERIFF



515 W. Moreland Blvd.
Box 1488
Waukesha, WI 53187

Waukesha County Jail
Box 0217
Waukesha, WI 53187

Waukesha County Huber
1400 Northview Road
Waukesha, WI 53188

ERIC SEVERSON, *Sheriff*

12/19/17

Matt Janecke,

You requested information on the Automated License Plate readers for the Town of Lisbon to purchase for one of the patrol vehicles. I have provided a brief summary of the benefit of the unit as well as the cost below.

Waukesha County Sheriff's Department along with over 20 other agencies in Southeastern Wisconsin currently utilize Automated License Plate Readers and BOSS software from the Vendor Baycom. The Law Enforcement agencies that utilize the software and readers are able to enter information (known drug dealer, robbery suspects, stolen autos, missing children, etc.) onto a "hotlist." This hotlist is shared between all agencies in order to disseminate pertinent information throughout Southeastern WI. The cameras installed on the squad cars capture information which is stored within the software and can also be accessed by anyone utilizing the hotlist.

The agency pays (1) \$400.00 fee for the software license annually. This system is also fully functional with our current Mobile Data Computers within our fleet. The Sheriff's Department has two lieutenants that regularly attend meetings with command staff from the other agencies that utilize this software to discuss upgrades and changes. The total cost, for a four camera system, with installation is \$19,904.00. Baycom is located in Pewaukee Wisconsin.

Respectfully,

Captain Lisa Panas

An Accredited Law Enforcement Agency

Administration: 262-548-7126 Records: 262-548-7156 Process: 262-548-7151 Jail: 262-548-7170 Huber: 262-548-7181 Fax: 262-548-7887

VENDOR	CUSTOMER
BAYCOM, Inc. Kate Premo W239N2890 Pewaukee Rd Pewaukee, WI 53072 (414) 546-7628 kpremo@baycominc.com	Village of Lisbon W234N8676 Woodside Road Lisbon, WI 53089

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING: 2/7/2018

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	3M/PIPS Mobile ALPR Four-Camera System Includes: Four low-profile 750nm dual lens IR and color cameras, SX4 mobile processor, camera cable/connector package, GPS module, LPCS software and dongle, 3M ALPR/OCR engine, client/server architecture, 1 year manufacturer warranty (hardware and software)	\$14,535.00	\$14,535.00
1	ALPR Camera Mounting Equipment Compatible with Whelen Justice Light bar	\$1,805.00	\$1,805.00
1	Installation and Commissioning Includes: Installation and sighting of Neology PIPS ALPR system, Cameras are mounted on the roof of the vehicle and sighted for optimal license character recognition, SX4 Processor is mounted in the truck of the squad and cables are run the cameras. License Plate Capture Software is installed on squad MDC. Existing customer, no BOSS installation or Training required.	\$1,125.00	\$1,125.00
1	One Year of Warranty and Maintenance Beginning at after the termination of the one year factory warranty.	\$2,231.54	Optional

Quotation Good for 60 Days	Equipment:	\$17,465.00
	Shipping:	\$96.00
Approved By:	Tax:	EXEMPT
PO #	Total:	\$17,561.00

We impose a surcharge of 2% on credit card purchases over \$1,000, which is not greater than our cost of acceptance

Equipment Balance due upon arrival of equipment, Services due upon completion of work

Your Signature Is An Agreement To Purchase And An Acceptance Of The Above Terms

All of the information listed on this proposal is confidential and proprietary information.

If You Have Any Questions Please Contact Kate Premo @ (414) 546-7628

www.baycominc.com

920.468.5426

800.726.5426





REQUEST FOR CONSIDERATION

COMMITTEE CONSIDERATION: Town Board
ITEM DESCRIPTION: Discussion and necessary action on 2017 Capital Budget carry-over items.
PREPARED BY: Matt Janecke, Town Administrator
REPORT DATE: February 9, 2018
RECOMMENDATION: Approve the 2017 Capital Budget carry-over items
EXPLANATION: <p>Annually the Town Board approves the Capital Budget carry-over items from 2017 to be accomplished in 2018. Provided below are the projects the Department Heads would like to carry over to 2018</p> <p>Fire Department</p> <p>1. Capital for radios: Money in 2017: \$13,395.85 money left: \$3,500.77</p> <p>Please carry \$3,500.77 over to 2018</p> <p>Reason; The County trunk radio improvement project, analog to digital, has been delayed or prolonged over the last 3 years. Our radio Upgrades include new radios, purchasing used radios and reprogramming. Some radios have been acquired, some are being held, and all still require reprogramming.</p> <p>2. Capital for Station Money in 2017: \$25,336.00 money left: \$20,910.59</p> <p>Please carry \$20,910.59 over to 2018</p> <p>Reason; This money was originally budgeted to upgrade and remodel the stations achieving several overall goals. The heating, A/C and improvements internal systems were assessed and fixed. Many projects were taken on by the firefighters and by purchasing used equipment. Within the project several other conditions were found that needed attention. The funds are also being held to be spent in conjunction with other projects that have been on hold. Examples: the parking lot, generator, exhaust system, and plumbing.</p> <p>Public Works Department</p> <p>1. Hwy-Building Money in 2017: \$40,220 Money left: \$34,127</p> <p>Please carry \$34,127 over to 2018</p> <p>Reason: The remaining funds will be used for building improvements which will include the parking lot projects.</p>

Town of Lisbon Fire Department

Recommended Rates With Bundled Disposables

See Attached Survey for Comparisons in Your Area

BLS Base Rates **Current** **Recommended New Rate**

➤ Resident	\$ 550.00	\$ 750.00
➤ Non-Resident	\$ 650.00	\$ 850.00
<ul style="list-style-type: none"> ▪ Non-Resident rates are reimbursed by virtually all-private insurance companies. 		

ALS1 Base Rates – ALS1 Base Rate would be charged when it is medically necessary or an assessment by an advanced life support (ALS) provider is given and does one or more ALS interventions.

➤ Resident	\$ 700.00	\$ 950.00
➤ Non-Resident	\$ 800.00	\$ 1050.00
<ul style="list-style-type: none"> ▪ Non-Resident rates are reimbursed by virtually all-private insurance companies. 		

ALS2 Base Rates – ALS2 Base Rate would be charged when it is medically necessary to administer at least three different medications by intravenous push/bolus or continuous infusion or provide one or more of the following ALS procedures; manual defibrillation/cardioversion, endotracheal intubation, central venous line, cardiac pacing, chest compression, surgical airway, intraosseous line.

➤ Resident	\$ 850.00	\$ 1050.00
➤ Non-Resident	\$ 950.00	\$ 1150.00

SCT Base Rates - SCT Base Rate would be charged when it is medically necessary for a critically injured or ill patient to be transferred from one hospital to another hospital. The level of service being provided has to be beyond the scope of the paramedic. This is necessary when a beneficiary's condition requires ongoing care that must be provided by one or more health professionals in an appropriate specialty area, e.g., nursing, medical respiratory care, cardiovascular care, or a paramedic with additional training.

➤ Resident	\$ 975.00	\$ 1300.00
➤ Non-Resident	\$ 975.00	\$ 1400.00

Mileage – Charges for mileage must be based on loaded mileage only, from the pickup of a patient to arrival at the destination.

➤ Resident	\$ 13.50	\$ 16.00
➤ Non-Resident	\$ 14.50	\$ 17.00

	<u>Current</u>	<u>Recommendation</u>
➤ Spinal Immobilization		
▪ This is payable except in the case of Medicare and Medical Assistance patients.		
▪ Primarily this is covered by Auto Insurance carriers with a high success rate for reimbursement.	\$ 65.00	\$ 75.00

➤ All other procedures should be included as part of the base rate.

➤

➤

BLS On Scene Care – This is charged when your service responds to a call, provides treatment, and the patient refuses transport and/or is simply not transported.

➤ Resident	\$ 250.00	\$ 350.00
➤ Non-Resident	\$ 275.00	\$ 300.00

ALS On Scene Care – This is charged when your service responds to a call, provides treatment including an ALS assessment or at least one ALS intervention. The rate should equal the ALS base rate because of the level of service given, example being, treating a diabetic who then does not require transport.

➤ Resident	\$ 575.00	\$ 675.00
➤ Non-Resident	\$ 725.00	\$ 725.00

Reminder – By increasing your rates; with insurance companies, your service’s approved reimbursable rates should increase.

Yes, we would like to adopt the recommended rates effective _____, 2018.

No, we would not like to adopt the recommended rates.

Yes, we would like to adopt the rates with the changes we have indicated, effective _____, 2018.

Signature

Title

Date

Town of Lisbon Fire Department 2018 Rate Survey

Description Charge	Beaver Dam Fire Department- EMS Level of Service: EMT-PCC	Menomonee Falls Fire Department Level of Service: EMT-P	City of Brookfield Fire Department Level of Service: EMT-P	Pewaukee Fire Dept EMS Level of Service: EMT-P	Town of Brookfield Fire Department Level of Service: EMT-P	West Allis Fire Dept. Ambulance Service Level of Service: EMT-P	Town of Lisbon Fire Department Level of Service: EMT-PCC	Average
BLS - Resident	\$ 700.00	\$ 645.00	\$ 725.00	\$ 700.00	\$ 475.00	\$ 808.94	\$ 550.00	\$ 657.71
BLS - Non Resident	\$ 800.00	\$ 795.00	\$ 925.00	\$ 800.00	\$ 650.00	\$ 910.98	\$ 650.00	\$ 790.14
ALS1 - Resident	\$ 875.00	\$ 805.00	\$ 1,025.00	\$ 1,000.00	\$ 650.00	\$ 900.26	\$ 700.00	\$ 850.75
ALS1 - Non Resident	\$ 975.00	\$ 955.00	\$ 1,225.00	\$ 1,100.00	\$ 775.00	\$1,014.87	\$ 800.00	\$ 977.84
ALS2 - Resident	\$ 1,390.00	\$ 945.00	\$ 1,025.00	\$ 1,050.00	\$ 650.00	\$ 989.53	\$ 850.00	\$ 985.65
ALS2 - Non Resident	\$ 1,490.00	\$1,095.00	\$ 1,225.00	\$ 1,150.00	\$ 775.00	\$1,170.71	\$ 950.00	\$ 1,122.24
SCT - Resident	\$ 1,450.00	N/S/R	N/S/R	N/S/R	N/S/R	N/S/R	\$ 975.00	\$ 1,212.50
SCT - Non Resident	\$ 1,550.00	N/S/R	N/S/R	N/S/R	N/S/R	N/S/R	\$ 975.00	\$ 1,262.50
Mileage - Resident	\$ 15.50	\$ 18.00	\$ 25.00	\$ 25.00	\$ 16.00	\$ 21.00	\$ 13.50	\$ 19.14
Mileage - Non Resident	\$ 16.00	\$ 18.00	\$ 25.00	\$ 25.00	\$ 16.00	\$ 21.00	\$ 14.50	\$ 19.36
Oxygen	B/P	\$ 75.00	\$ 75.00	B/P	\$ 60.00	\$ 97.56	\$ 65.00	\$ 74.51
Spinal Immobilization	B/P	\$ 150.00	\$ 140.00	B/P	\$ 200.00	\$ 162.18	\$ 125.00	\$ 155.44
BLS On Scene Care - Res.	\$ 300.00	\$ 150.00	\$ 400.00	\$ 200.00	\$ 200.00	N/S/R	\$ 250.00	\$ 250.00
BLS On Scene Care - Non Res.	\$ 425.00	\$ 200.00	\$ 400.00	\$ 250.00	\$ 200.00	\$ 195.12	\$ 275.00	\$ 277.87
ALS On Scene Care - Res.	\$ 700.00	\$ 170.00	\$ 400.00	\$ 300.00	\$ 200.00	\$ 162.18	\$ 575.00	\$ 358.17
ALS On Scene Care - Non Res.	\$ 850.00	\$ 250.00	\$ 400.00	\$ 400.00	\$ 200.00	\$ 221.73	\$ 725.00	\$ 435.25

N/S/R= No Specific Rate Provided
B/P= Bundled Disposable Pricing

Co# 209

Town of Lisbon Fire Department 2018 Financial Impact Summary

Item Increased	Approximate Billed in One Year Period*	Amount of Increase	Projected Revenue
BLS Base Rate - Resident	42	\$100.00	\$4,200.00
BLS Base Rate - Non Resident	34	\$100.00	\$3,400.00
ALS1 Base Rate - Resident	98	\$150.00	\$14,700.00
ALS1 Base Rate - Non Resident	147	\$150.00	\$22,050.00
ALS2 Base Rate - Resident	1	\$100.00	\$100.00
ALS2 Base Rate - Non Resident	2	\$100.00	\$200.00
SCT - Resident	1	\$225.00	\$225.00
SCT - Non Resident	21	\$325.00	\$6,825.00
Mileage - Resident	1260	\$2.50	\$3,150.00
Mileage - Non Resident	2340	\$2.50	\$5,850.00
Oxygen	73	\$10.00	\$730.00
Spinal Immobilization	10	\$25.00	\$250.00
BLS On Scene Care - Resident	0	\$0.00	\$0.00
BLS On Scene Care - Non Resident	0	\$25.00	\$0.00
ALS On Scene Care - Resident	0	\$0.00	\$0.00
ALS On Scene Care - Non Resident	1	\$0.00	\$0.00
Total Estimated Increase in Charges			\$61,680.00
Estimated Budget Figure Increase**			\$15,062.26

* Due to the impact of the Medicare Fee Schedule, these numbers do not include the estimated 54.95% of your patients that have Medicare and Medicaid type payors.

** For budget purposes, revenue is calculated at an average collection rate to reflect allowances for Regulated Insurance Companies and Bad Debt Adjustments (uncollectible).

Reminder: Revenue is directly proportionate to the number of billable transports and payor mix experienced by your ambulance service as well as the documentation provided by your service to LifeQuest. This number may fluctuate as much as 20% annually.

Town of Lisbon Fire Department

Recommended Rates

See Attached Survey for Comparisons in Your Area

<u>BLS Base Rates</u>	<u>Current</u>	<u>Recommended New Rate</u>
➤ Resident	\$ 550.00	\$ 650.00
➤ Non-Resident	\$ 650.00	\$ 750.00
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

ALS1 Base Rates – ALS1 Base Rate would be charged when it is medically necessary or an assessment by an advanced life support (ALS) provider is given and does one or more ALS interventions.

➤ Resident	\$ 700.00	\$ 850.00
➤ Non-Resident	\$ 800.00	\$ 950.00
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

ALS2 Base Rates – ALS2 Base Rate would be charged when it is medically necessary to administer at least three different medications by intravenous push/bolus or continuous infusion or provide one or more of the following ALS procedures; manual defibrillation/cardioversion, endotracheal intubation, central venous line, cardiac pacing, chest compression, surgical airway, intraosseous line.

➤ Resident	\$ 850.00	\$ 950.00
➤ Non-Resident	\$ 950.00	\$ 1050.00

SCT Base Rates - SCT Base Rate would be charged when it is medically necessary for a critically injured or ill patient to be transferred from one hospital to another hospital. The level of service being provided has to be beyond the scope of the paramedic. This is necessary when a beneficiary's condition requires ongoing care that must be provided by one or more health professionals in an appropriate specialty area, e.g., nursing, medical respiratory care, cardiovascular care, or a paramedic with additional training.

➤ Resident	\$ 975.00	\$ 1200.00
➤ Non-Resident	\$ 975.00	\$ 1300.00

Mileage – Charges for mileage must be based on loaded mileage only, from the pickup of a patient to arrival at the destination.

➤ Resident	\$ 13.50	\$ 16.00
➤ Non-Resident	\$ 14.50	\$ 17.00

<u>Procedures</u>	<u>Current</u>	<u>Recommendation</u>
➤ Oxygen <ul style="list-style-type: none"> ▪ Oxygen is a reimbursable charge that is paid by virtually every insurance company. 	\$ 65.00	\$ 75.00
➤ Spinal Immobilization <ul style="list-style-type: none"> ▪ This is payable except in the case of Medicare and Medical Assistance patients. ▪ Primarily this is covered by Auto Insurance carriers with a high success rate for reimbursement. 	\$ 125.00	\$ 150.00
➤ All other procedures should be included as part of the base rate.		

BLS On Scene Care – This is charged when your service responds to a call, provides treatment, and the patient refuses transport and/or is simply not transported.

➤ Resident	\$ 250.00	\$ 250.00
➤ Non-Resident	\$ 275.00	\$ 300.00

ALS On Scene Care – This is charged when your service responds to a call, provides treatment including an ALS assessment or at least one ALS intervention. The rate should equal the ALS base rate because of the level of service given, example being, treating a diabetic who then does not require transport.

➤ Resident	\$ 575.00	\$ 575.00
➤ Non-Resident	\$ 725.00	\$ 725.00

Reminder – By increasing your rates; with insurance companies, your service’s approved reimbursable rates should increase.

- Yes, we would like to adopt the recommended rates effective _____, 2018.
- No, we would not like to adopt the recommended rates.
- Yes, we would like to adopt the rates with the changes we have indicated, effective _____, 2018.

Signature

Title

Date

Town of Lisbon Fire Department 2018 Rate Survey

Description Charge	Beaver Dam Fire Department- EMS Level of Service: EMT-PCC	Menomonee Falls Fire Department Level of Service: EMT-P	City of Brookfield Fire Department Level of Service: EMT-P	Pewaukee Fire Dept EMS Level of Service: EMT-P	Town of Brookfield Fire Department Level of Service: EMT-P	West Allis Fire Dept. Ambulance Service Level of Service: EMT-P	Town of Lisbon Fire Department Level of Service: EMT-PCC	Average
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REQUEST FOR CONSIDERATION

COMMITTEE CONSIDERATION: Town Board / Administrator								
ITEM DESCRIPTION: Discussion & necessary action on the purchase of a 3500 cab and chassis								
PREPARED BY: Joe DeStefano Jr.								
REPORT DATE: 2/9/2018								
RECOMMENDATION: To purchase a 2018 Chevrolet 3500 Cab & Chassis for \$37,603.00								
EXPLANATION: <p>I went out and got 4 quotes for the 3500 cab and chassis. I am ordering the cab & chassis first then we will farm it out to who we decide to do the body with. This will be an easier process going this way. I quoted a GMC, Chevy, Dodge and Ford with comparable options. The pricing is as follows:</p> <table><tr><td>Chevy 3500 Cab & Chassis from Ewald.....</td><td>\$37,603.00</td></tr><tr><td>Dodge 3500 Cab & Chassis from Ewald.....</td><td>\$37,979.00</td></tr><tr><td>GMC 3500 Cab & Chassis from Bob Fish.....</td><td>\$38,580.00</td></tr><tr><td>Ford 3500 Cab & Chassis from Ewald.....</td><td>\$40,370.00</td></tr></table> <p>All the formal quotes are attached and I will have them with me at the meeting as well.</p> <p>Not only did the Chevy come in at the best price, but we currently have a 2009 Chevy 3500, so we are very familiar with the truck and engine. And already have filters and parts on the shelf for these trucks.</p> <p>I would recommend going with the Chevy 3500 cab & chassis for \$37,603.00 from Ewald.</p> <p>The available funds for this truck is \$53,000. The \$37,603.00 will come off of that and then we will use the rest of the funds to purchase the body package.</p> <p>Respectfully submitted.</p> <p>Joe DeStefano Jr. Lisbon Highway Dept.</p>	Chevy 3500 Cab & Chassis from Ewald.....	\$37,603.00	Dodge 3500 Cab & Chassis from Ewald.....	\$37,979.00	GMC 3500 Cab & Chassis from Bob Fish.....	\$38,580.00	Ford 3500 Cab & Chassis from Ewald.....	\$40,370.00
Chevy 3500 Cab & Chassis from Ewald.....	\$37,603.00							
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Prepared For:
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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

QUOTE WORKSHEET

QUOTE WORKSHEET - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

MSRP	\$37,600.00
Destination Charge	\$1,395.00
Optional Equipment	\$11,950.00
Dealer Advertising	\$0.00
PRE-TAX ADJUSTMENTS:	
STATE OF WISCONSIN MUNICIPAL DISCOUNT	(\$13,342.00)
Total Pre-Tax Adjustments	(\$13,342.00)
Taxable Price	\$37,603.00
TOTAL	\$37,603.00

Customer Signature / Date

Dealer Signature / Date

2018 CHEVROLET SILVERADO 3500 REG CAB 4WD C&C TO YOUR SPECS AS DETAILED. REGISTRATION FEES ARE EXTRA. DELIVERY CAN BE ANTICIPATED 90-120 DAYS FROM RECEIPT OF YOUR ORDER. PAYMENT TERMS ARE NET TEN DAYS.

FINAL ORDER DATE 2/22/18.

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 529.0, Data updated 2/6/2018
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Customer File:

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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

ENTERTAINMENT

- Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes USB ports, auxiliary jack, Bluetooth streaming audio for music and most phones
- 6-speaker audio system
- Bluetooth for phone, personal cell phone connectivity to vehicle audio system

EXTERIOR

- Wheels, 17" (43.2 cm) painted steel
- Tires, LT235/80R17E all-season highway
- Wheel trim, painted trim skins and painted center caps
- Bumper, front chrome
- Grille, chrome surround
- Headlamps, halogen projector-beam
- Lamps, Smoked Amber roof marker
- Lamps, cargo area, cab mounted with switch on center switch bank
- Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass
- Glass, solar absorbing, tinted
- Door handles, Black

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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

INTERIOR

- Seats, front 40/20/40 split-bench 3-passenger, driver and front passenger recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manually adjustable driver lumbar.
- Seat trim, Vinyl
- Floor covering, Graphite-colored rubberized-vinyl
- Steering column, manual Tilt-Wheel
- Steering wheel
- Instrumentation 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure
- Driver Information Center 3.5-inch diagonal monochromatic display, provides warning messages and basic vehicle information
- Door locks, power
- Cruise control, steering wheel-mounted
- Air conditioning, single-zone
- Assist handle, front passenger and driver on A-pillars

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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

MECHANICAL

- Engine, Vortec 6.0L Variable Valve Timing V8 SFI (360 hp [268.4 kW] @ 5400 rpm, 380 lb-ft of torque [515.0 N-m] @ 4200 rpm)
- Transmission, 6-speed automatic, heavy-duty electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (Requires (L96) Vortec 6.0L V8 SFI engine.)
- Rear axle, 4.10 ratio (Requires (L96) Vortec 6.0L V8 SFI engine .)
- Differential, heavy-duty locking rear
- Air cleaner, high-capacity
- Transfer case, with floor-mounted shifter (Included with 4WD models only.)
- Four wheel drive
- Cooling, external engine oil cooler
- Cooling, auxiliary external transmission oil cooler
- Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr, maintenance-free with rundown protection and retained accessory power
- Alternator, 150 amps
- Recovery hooks, front, frame-mounted, black
- Body, Chassis Cab
- Frame, fully-boxed, hydroformed front section
- GVWR, 13,200 lbs. (5988 kg)
- Suspension Package, Standard includes 51mm twin tube shock absorbers and 33mm front stabilizer bar
- Steering, Recirculating Ball with smart flow power steering system
- Fuel tank, front and rear, 63.5 gallon
- Capped Fuel Fill
- Exhaust, aluminized stainless-steel muffler and tailpipe
- Back-up alarm calibration This calibration will allow installation of an aftermarket back up alarm.

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

SAFETY

- Brakes, 4-wheel antilock, 4-wheel disc with dual rear wheel with DuraLife brake rotors
- StabiliTrak, stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist
- Daytime Running Lamps with automatic exterior lamp control
- Air bags, frontal, driver and right front passenger (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bag deactivation switch, frontal passenger-side (Included and only available with Regular Cab modes.)
- Teen Driver mode a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report gives you information on your teen's driving habits and helps you to continue to coach your new driver

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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
CK36003	2018 Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" WB, 59.06" CA WT	\$37,600.00

SELECTED VEHICLE COLORS - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

<u>Code</u>	<u>Description</u>
-	Interior: Dark Ash
-	Exterior 1: Red Hot
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
EMISSIONS		
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
ENGINE		
L5P	ENGINE, DURAMAX 6.6L TURBO-DIESEL V8 B20-Diesel compatible (445 hp [332 kW] @ 2800 rpm, 910 lb-ft of torque [1220 Nm] @ 1600 rpm) (Requires (MW7) Allison 1000 6-speed automatic transmission, and (GT4) 3.73 rear axle ratio. Includes capped fuel fill, (K40) exhaust brake and (K05) engine block heater.)	\$9,395.00
TRANSMISSION		
MW7	TRANSMISSION, ALLISON 1000 6-SPEED AUTOMATIC electronically controlled with overdrive, electronic engine grade braking and tow/haul mode (Requires (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	INC
AXLE		
GT4	REAR AXLE, 3.73 RATIO (Standard with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	\$0.00
PREFERRED EQUIPMENT GROUP		

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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

CATEGORY

Code	Description	MSRP
PREFERRED EQUIPMENT GROUP		
1WT	WORK TRUCK PREFERRED EQUIPMENT GROUP includes Standard Equipment	\$0.00
TIRES		
QOQ	TIRES, LT235/80R17E ALL-SEASON HIGHWAY (STD)	\$0.00
SPARE TIRE		
ZQO	TIRE, SPARE LT235/80R17E HIGHWAY (Requires (QOQ) LT235/80R17E all-season highway tires.)	\$380.00
PAINT SCHEME		
ZY1	PAINT, SOLID (STD)	\$0.00
PAINT		
G7C	RED HOT	\$0.00
SEAT TYPE		
AE7	SEATS, FRONT 40/20/40 SPLIT-BENCH 3-passenger, driver and front passenger recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manually adjustable driver lumbar. (STD)	\$0.00
SEAT TRIM		
H2R	DARK ASH, CLOTH includes manually adjustable driver lumbar and Jet Black interior accents	\$0.00
RADIO		
IOB	AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH 7" DIAGONAL COLOR TOUCH-SCREEN, AM/FM STEREO with seek-and-scan and digital clock, includes USB ports, auxiliary jack, Bluetooth streaming audio for music and most phones	\$0.00
ADDITIONAL EQUIPMENT		
PCR	WT CONVENIENCE PACKAGE includes (DPN) outside heated power-adjustable vertical camper mirrors, (DD8) inside rearview auto-dimming mirror and (AQQ) Remote Keyless Entry; Regular Cab also includes (A31) power windows.	\$965.00

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SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

CATEGORY

Code	Description	MSRP
ADDITIONAL EQUIPMENT		
K05	ENGINE BLOCK HEATER (Included with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	INC
PTO	POWER TAKE OFF, ENGINE CONTROL PROVISIONS (Included and only available with (MW7) Allison 1000 6-speed automatic transmission and (L5P) Duramax 6.6L Turbo-Diesel V8 engine. For details of PTO operation please see www.gmupfitter.com and reference info bulletin UI #79.)	INC
NQF	TRANSFER CASE, ELECTRONIC SHIFT WITH ROTARY DIAL CONTROLS (Requires 4WD models.)	\$200.00
---	BATTERY, HEAVY-DUTY DUAL 730 COLD-CRANKING AMPS/70 AMP-HR, MAINTENANCE-FREE with rundown protection and retained accessory power (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	INC
JL1	TRAILER BRAKE CONTROLLER, INTEGRATED	\$275.00
K40	EXHAUST BRAKE (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	INC
VXH	LPO, ASSIST STEPS - 6" CHROMED RECTANGULAR (dealer-installed) (Not available with (RVS) 4" round Black tubular assist steps, LPO or (VXJ) 4" round chrome tubular assist steps, LPO.)	\$650.00
SKP	WHEEL, 17" X 6.5" (43.2 CM X 16.5 CM) FULL-SIZE, STEEL SPARE	INC
V10	COVER, 1-PIECE, COVERS RADIATOR GRILLE AND FRONT BUMPER OPENINGS for diesel engines in winter weather (Requires (L5P) Duramax 6.6L Turbo-Diesel V8 engine and is required on orders with "Ship To" locations within the following states: Maine, New Hampshire, Vermont, Minnesota, North Dakota, South Dakota, Montana, Alaska, Idaho, Wisconsin, Wyoming, Michigan, Colorado and New York.)	\$55.00
TRW	PROVISION FOR CAB ROOF-MOUNTED LAMP/BEACON provides an instrument panel-mounted switch and electrical wiring tucked beneath the headliner for a body upfitter to connect a body-mounted warning or emergency lamp (Included with (VYU) Snow Plow Prep Package.)	\$30.00

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SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

CATEGORY

Code	Description	MSRP
ADDITIONAL EQUIPMENT		
DPN	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE VERTICAL TRAILERING, UPPER GLASS, MANUAL-FOLDING AND EXTENDING, BLACK. Includes integrated turn signal indicators consisting of 51 square inch flat mirror surface positioned over a 24.5 square inch convex mirror surface with a common head and lower convex spotter glass (convex glass is not heated and not power adjustable) and addition of Auxiliary cargo lamp for backing up (helps to see trailer when backing up with a trailer) and amber auxiliary clearance lamp (Included and only available with (PCR) WT Convenience Package and includes (DD8) auto-dimming inside rearview mirror.)	INC
A31	WINDOWS, POWER with driver express up and down and express down on all other windows (On Regular Cab, Included and only available with (PCR) WT Convenience Package.)	INC
AQQ	REMOTE KEYLESS ENTRY (Included and only available with (PCR) WT Convenience Package.)	INC
DD8	MIRROR, INSIDE REARVIEW AUTO-DIMMING (Included and only available with (PCR) WT Convenience Package.)	INC
OPTIONS TOTAL		\$11,950.00

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2018 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 137.5" W

PRICING SUMMARY

PRICING SUMMARY - 2018 Fleet/Non-Retail CK36003 4WD Reg Cab 137.5" WB, 59.06" CA WT

	<i>MSRP</i>
Base Price	\$37,600.00
Total Options:	\$11,950.00
Vehicle Subtotal	\$49,550.00
Advert/Adjustments	\$0.00
Destination Charge	\$1,395.00
GRAND TOTAL	\$50,945.00

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

QUOTE WORKSHEET

QUOTE WORKSHEET - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

MSRP	\$37,145.00
Destination Charge	\$1,395.00
Optional Equipment	\$13,815.00
Dealer Advertising	\$0.00
PRE-TAX ADJUSTMENTS:	
STATE OF WISCONSIN MUNICIPAL DISCOUNT	(\$14,558.00)
Total Pre-Tax Adjustments	(\$14,558.00)
Taxable Price	\$37,797.00
TOTAL	\$37,797.00

Customer Signature / Date

Dealer Signature / Date

2018 RAM 3500 REGULAR CAB C&C 4WD TO YOUR SPECS AS DETAILED, (SIMILAR TO CHEVROLET QUOTE). REGISTRATION FEES ARE EXTRA. DELIVERY CAN BE ANTICIPATED 90-120 DAYS FROM RECEIPT OF YOUR ORDER. PAYMENT TERMS ARE NET TEN DAYS.

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

ENTERTAINMENT

- Radio: 3.0
- Radio w/Seek-Scan, Clock and Radio Data System
- 2 Speakers
- Fixed Antenna
- Media Hub (USB, AUX)

EXTERIOR

- Wheels: 17" x 6" Argent Steel
- Tires: LT235/80R17E BSW All-Season
- Center Hub
- Black Front Bumper
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Manual Side Mirrors w/Convex Spotter and Manual Folding
- Manual Extendable Trailer Style Mirrors
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Fully Galvanized Steel Panels
- Black Grille
- Front License Plate Bracket
- Fully Automatic Aero-Composite Halogen Headlamps w/Delay-Off
- Cab Clearance Lights
- Electronically Controlled Throttle
- Tip Start

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

INTERIOR

- 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
- Manual Tilt Steering Column
- Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Oil Temperature, Engine Hour Meter and Trip Odometer
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- HVAC -inc: Underseat Ducts
- Glove Box
- Interior Trim -inc: Deluxe Sound Insulation
- Full Cloth Headliner
- Urethane Gear Shift Knob
- HD Vinyl 40/20/40 Split Bench Seat
- Base Door Trim Panel
- Day-Night Rearview Mirror
- Passenger Visor Vanity Mirror
- 2 12V DC Power Outlets
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Storage Tray
- Mini Floor Console
- Charge Only Remote USB Port
- Instrument Panel Bin, Dashboard Storage, Driver And Passenger Door Bins
- Manual 1st Row Windows
- Delayed Accessory Power

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

- Systems Monitor
- Redundant Digital Speedometer
- Analog Display
- Seats w/Vinyl Back Material
- Manual Adjustable Front Head Restraints
- Armrests w/Storage
- 40/20/40 Split Bench Seat
- Manual Adjust Seats
- Sentry Key Engine Immobilizer

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

MECHANICAL

- Engine: 6.4L V8 Heavy Duty HEMI
- Transmission: 6-Speed Automatic 66RFE
- 4.10 Axle Ratio
- GVWR: 13,500 lbs
- 50 State Emissions
- Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler
- Manual Transfer Case
- Part-Time Four-Wheel Drive
- 730CCA Maintenance-Free Battery w/Run Down Protection
- 180 Amp Alternator
- 102 mph Maximum Speed
- Towing w/Harness and Trailer Sway Control
- 7120# Maximum Payload
- HD Shock Absorbers
- Front Anti-Roll Bar and Rear HD Anti-Roll Bar
- Hydraulic Power-Assist Steering
- 52 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Auto Locking Hubs
- Multi-Link Front Suspension w/Coil Springs
- Leaf Rear Suspension w/Leaf Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs
- Upfitter Switches
- Mechanical Limited Slip Differential

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

SAFETY

- Electronic Stability Control (ESC)
- ABS And Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Dual Stage Driver And Passenger Front Airbags
- Airbag Occupancy Sensor
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
DD8L63	2018 Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 143" WB 60" CA	\$37,145.00

SELECTED VEHICLE COLORS - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

<u>Code</u>	<u>Description</u>
-	Interior: Diesel Gray/Black
-	Exterior 1: Flame Red Clearcoat
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
ENGINE		
ETK	ENGINE: 6.7L I6 CUMMINS TURBO DIESEL -inc: 3.73 Axle Ratio, Cummins Turbo Diesel Badge, Current Generation Engine Controller, GVWR: 14,000 lbs, Smart Diesel Exhaust Brake, Selective Catalytic Reduction (Urea), Tow Hooks, RAM Active Air	\$7,545.00
TRANSMISSION		
DF2	TRANSMISSION: 6-SPEED AUTO AISIN AS69RC HD -inc: Front Armrest w/Cupholders (Requires ETK)	\$1,600.00
CPOS PKG		
29A	QUICK ORDER PACKAGE 29A TRADESMAN -inc: Engine: 6.7L I6 Cummins Turbo Diesel, Transmission: 6-Speed Auto Aisin AS69RC HD *Upon selection of this pkg, the cost of powertrain components will be added* (Requires DF2 and ETK)	\$0.00
AXLE RATIO		
DMF	4.10 AXLE RATIO (STD)	\$0.00
WHEELS		

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SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

CATEGORY

Code	Description	MSRP
WHEELS		
WFU	WHEELS: 17" X 6" ARGENT STEEL (STD)	\$0.00
TIRES		
TV2	TIRES: LT235/80R17E BSW ALL-SEASON (STD)	\$0.00
PRIMARY PAINT		
PR4	FLAME RED CLEARCOAT	\$0.00
PAINT SCHEME		
—	STANDARD PAINT	\$0.00
SEAT TYPE		
V9X8	DIESEL GRAY/BLACK, CLOTH 40/20/40 BENCH SEAT -inc: Front Armrest w/Cupholders	\$295.00
GVWR		
Z8M	GVWR: 14,000 LBS	INC
ADDITIONAL EQUIPMENT		
ADE	COLD WEATHER GROUP -inc: Engine Block Heater, Winter Front Grille Cover (Requires ETK)	\$145.00
AHD	HEAVY DUTY SNOW PLOW PREP GROUP -inc: 220 Amp Alternator, Transfer Case Skid Plate Shield	\$245.00
LBV	POWER TAKE OFF PREP - LEFT SIDE -inc: Hard Wired Remote Start w/DF2-inc: Split Shaft Capability Power Take Off (Requires XXS)	\$295.00
AJH	POWER & REMOTE ENTRY GROUP -inc: Premium Vinyl Door Trim w/Map Pocket, Remote Keyless Entry, Power Black Trailer Tow Mirrors, Front 1-Touch Down Power Windows, Exterior Mirrors w/Heating Element, Power Locks, Exterior Mirrors Courtesy Lamps, Exterior Mirrors w/Supplemental Signals	\$850.00
DK3	ELECTRIC SHIFT-ON-THE-FLY TRANSFER CASE	\$295.00
BAJ	220 AMP ALTERNATOR	INC
NHK	ENGINE BLOCK HEATER (With the selection of ETK, requires ADE)	INC
XHC	TRAILER BRAKE CONTROL	\$295.00
XEA	TOW HOOKS	INC

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SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

CATEGORY

Code	Description	MSRP
ADDITIONAL EQUIPMENT		
XEF	TRANSFER CASE SKID PLATE SHIELD	INC
NLL	52 & 22 GALLON DUAL FUEL TANKS (Requires ETK)	\$695.00
TBB	FULL SIZE SPARE TIRE -inc: Jack & Wrench w/o AR9-inc: 17" Steel Spare Wheel w/AR9-inc: 18" Steel Spare Wheel	\$350.00
MRT	CHROME TUBULAR SIDE STEPS	\$495.00
LM1	LOW BEAM DAYTIME RUNNING HEADLAMPS	\$50.00
RA2	RADIO: UCONNECT 3 W/5" DISPLAY -inc: 5.0" Touchscreen Display, Overhead Console, GPS Antenna Input, Temperature & Compass Gauge, Integrated Voice Command w/Bluetooth, SIRIUSXM Satellite Radio, For More Info, Call 800-643-2112, 1-Year SIRIUSXM Radio Service	\$660.00
RSD	SIRIUSXM SATELLITE RADIO -inc: For More Info, Call 800-643-2112, 1-Year SIRIUSXM Radio Service	INC
OPTIONS TOTAL		\$13,815.00

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2018 Fleet/Non-Retail Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 14

PRICING SUMMARY

PRICING SUMMARY - 2018 Fleet/Non-Retail DD8L63 Tradesman 4WD Reg Cab 143" WB 60" CA

	<u>MSRP</u>
Base Price	\$37,145.00
Total Options:	\$13,815.00
Vehicle Subtotal	\$50,960.00
Advert/Adjustments	\$0.00
Destination Charge	\$1,395.00
GRAND TOTAL	\$52,355.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 529.0, Data updated 2/6/2018
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Customer File:

Prepared For:
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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

QUOTE WORKSHEET

QUOTE WORKSHEET - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

MSRP	\$38,120.00
Destination Charge	\$1,295.00
Optional Equipment	\$13,715.00
Dealer Advertising	\$0.00
PRE-TAX ADJUSTMENTS:	
STATE OF WISCONSIN MUNICIPAL DISCOUNT	(\$12,760.00)
Total Pre-Tax Adjustments	(\$12,760.00)
Taxable Price	\$40,370.00
TOTAL	\$40,370.00

Customer Signature / Date

Dealer Signature / Date

2018 FORD F350 REGULAR CAB 4WD C&C TO YOUR SPECS AS DETAILED, (SIMILAR TO CHEVROLET QUOTE). REGISTRATION FEES ARE EXTRA. DELIVERY CAN BE ANTICIPATED 90-120 DAYS FROM RECEIPT OF YOUR ORDER. PAYMENT TERMS ARE NET TEN DAYS.

FINAL ORDER DATE 3/2/18.

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

ENTERTAINMENT

- Radio: AM/FM Stereo -inc: 4-speakers
- Fixed Antenna
- 1 LCD Monitor In The Front

EXTERIOR

- Wheels: 17" Argent Painted Steel -inc: Hub covers/center ornaments not included
- Tires: LT245/75Rx17E BSW PLUS A/S
- Clearcoat Paint
- Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Manual Side Mirrors w/Manual Folding
- Manual Extendable Trailer Style Mirrors
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Aluminum Panels
- Black Grille
- Front License Plate Bracket
- Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- Cab Clearance Lights

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

INTERIOR

- 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
- 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
- Manual Air Conditioning
- Illuminated Locking Glove Box
- Interior Trim -inc: Chrome Interior Accents
- Full Cloth Headliner
- Urethane Gear Shift Knob
- HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar
- Day-Night Rearview Mirror
- Passenger Visor Vanity Mirror
- 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Underhood Lights
- Instrument Panel Bin and Covered Dashboard Storage
- Manual 1st Row Windows
- Systems Monitor
- Trip Computer
- Outside Temp Gauge
- Analog Display

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

- Manual Adjustable Front Head Restraints
- Air Filtration

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

MECHANICAL

- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel
- Transmission: TorqShift 6-Speed Automatic (6R140) -inc: SelectShift
- 3.73 Axle Ratio
- GVWR: 14,000 lb Payload Package
- 50-State Emissions System
- Transmission w/Oil Cooler
- Manual Transfer Case
- Part-Time Four-Wheel Drive
- 72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection
- HD 200 Amp Alternator
- Towing w/Harness and Trailer Sway Control
- 7550# Maximum Payload
- HD Shock Absorbers
- Front And Rear Anti-Roll Bars
- Firm Suspension
- Hydraulic Power-Assist Steering
- 40 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Dual Rear Wheels
- Manual Locking Hubs
- Front Suspension w/Coil Springs
- Leaf Rear Suspension w/Leaf Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs and Brake Assist
- Upfitter Switches

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

SAFETY

- Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
- Safety Canopy System Curtain 1st Row Airbags
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
F3H	2018 Ford Super Duty F-350 DRW XL 4WD Reg Cab 145" WB 60" CA	\$38,120.00

SELECTED VEHICLE COLORS - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

<u>Code</u>	<u>Description</u>
-	Interior: Medium Earth Gray
-	Exterior 1: Race Red
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
ENGINE		
99T	ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20 -inc: Diesel Exhaust Fluid (DEF) tank, Intelligent Oil-Life Monitor and manual push-button engine-exhaust braking, 220 Amp Extra Heavy-Duty Alternator, Dual 78-AH 750 CCA Batteries (Requires 44W)	\$8,995.00
TRANSMISSION		
44W	TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC -inc: (6R140), SelectShift (Requires 99T)	\$0.00
OPTION PACKAGE		
640A	ORDER CODE 640A	\$0.00
AXLE RATIO		
X4N	LIMITED SLIP W/4.10 AXLE RATIO (Requires 99T)	\$360.00
WHEELS		
64K	WHEELS: 17" ARGENT PAINTED STEEL -inc: Hub covers/center ornaments not included (STD)	\$0.00

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

CATEGORY

Code	Description	MSRP
TIRES		
TD8	TIRES: LT245/75RX17E BSW PLUS A/S (STD)	\$0.00
PRIMARY PAINT		
PQ	RACE RED	\$0.00
PAINT SCHEME		
—	STANDARD PAINT	\$0.00
SEAT TYPE		
1S	MEDIUM EARTH GRAY, CLOTH 40/20/40 SPLIT BENCH SEAT -inc: center armrest, cupholder, storage and driver's side manual lumbar	\$100.00
ADDITIONAL EQUIPMENT		
96V	XL VALUE PACKAGE -inc: Chrome Front Bumper, 4.2" Center-Stack Screen, Radio: AM/FM Stereo/Single-CD/MP3, auxiliary audio input jack and 4-speakers, Steering Wheel-Mounted Cruise Control	\$720.00
90L	POWER EQUIPMENT GROUP -inc: Deletes passenger side lock cylinder, upgraded door-trim panel, Accessory Delay, MyKey, owner controls feature, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals, Perimeter Alarm, Power Front Seat Windows, 1-touch up/down driver/passenger window, Power Locks	\$915.00
62R	TRANSMISSION POWER TAKE-OFF PROVISION -inc: mobile and stationary PTO modes (With the selection of 996, requires X4L)	\$280.00
213	4X4 ELECTRONIC-SHIFT-ON-THE-FLY (ESOF) -inc: manual-locking hubs and auto rotary control on instrument panel	\$185.00
41H	ENGINE BLOCK HEATER (Regional) Standard in Alaska, Minnesota, Montana, North Dakota, South Dakota, Wisconsin and Wyoming.	\$0.00
52B	TRAILER BRAKE CONTROLLER -inc: Verified to be compatible w/electronic actuated drum brakes only, smart trailer tow connector	\$270.00

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

CATEGORY

Code	Description	MSRP
ADDITIONAL EQUIPMENT		
473	SNOW PLOW PREP PACKAGE -inc: pre-selected springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations), NOTE 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details, NOTE 2: Also allows for the attachment of a winch (With the selection of 996, requires 67E)	\$185.00
65C	DUAL DIESEL FUEL TANKS -inc: Combines 40 gallon aft-of-axle and 26.5 gallon mid ship tank (Requires 99T) (Requires 96V or 585)	\$625.00
512	SPARE TIRE, WHEEL & JACK -inc: Excludes carrier, 4-Ton Hydraulic Jack REQUIRED in Rhode Island.	\$350.00
18B	PLATFORM RUNNING BOARDS	\$320.00
942	DAYTIME RUNNING LAMPS (DRL) -inc: The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL), on/off cluster controllable (LPO) REQUIRES valid FIN code.	\$45.00
61J	4-TON HYDRAULIC JACK REQUIRED in Rhode Island.	INC
585	RADIO: AM/FM STEREO/SINGLE-CD/MP3 -inc: auxiliary audio input jack and 4-speakers (LPO)	INC
91M	SYNC COMMUNICATIONS & ENTERTAINMENT SYSTEM -inc: enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls (Requires 96V or 585)	\$365.00
41A	RAPID-HEAT SUPPLEMENTAL CAB HEATER (Regional) Standard in Alaska, Colorado, Iowa, Idaho, Maine, Michigan, Minnesota, Montana, North Dakota, New Hampshire, New York, South Dakota, Vermont, Wisconsin and Wyoming. (Requires 67B and 99T)	\$0.00
OPTIONS TOTAL		\$13,715.00

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

SELECTED MODEL & OPTIONS

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2018 Fleet/Non-Retail Ford Super Duty F-350 DRW XL 4WD Reg Cab 145"

PRICING SUMMARY

PRICING SUMMARY - 2018 Fleet/Non-Retail F3H XL 4WD Reg Cab 145" WB 60" CA

	<i>MSRP</i>
Base Price	\$38,120.00
Total Options:	\$13,715.00
Vehicle Subtotal	\$51,835.00
Advert/Adjustments	\$0.00
Destination Charge	\$1,295.00
GRAND TOTAL	\$53,130.00

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Customer File:



Town of Lisbon DPW





Town of Lisbon DPW

Selected Model and Options

MODEL

CODE	MODEL	MSRP
TK36003	2018 GMC Sierra 3500HD 4WD Reg Cab 137.5" WB, 59.06" CA	\$37,825.00

COLORS

CODE	DESCRIPTION	MSRP
G7C	Cardinal Red	\$0.00

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Data Version: 4876. Data Updated: Feb 7, 2018 9:16:00 PM PST.



Town of Lisbon DPW

ADDITIONAL EQUIPMENT

CODE	DESCRIPTION	MSRP
—	Battery, heavy-duty dual 730 cold-cranking amps/70 Amp-hr, maintenance-free with rundown protection and retained accessory power (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	Inc.
A31	Windows, power with driver express up and down and express down on all other windows (On Regular Cab models, included and only available with (PCR) Sierra Convenience Package.)	Inc.
AQQ	Remote Keyless Entry (Included and only available with (PCR) Sierra Convenience Package.)	Inc.
DD8	Mirror, inside rearview auto-dimming (Included and only available with (PCR) Sierra Convenience Package.)	Inc.
DPN	Mirrors, outside heated power-adjustable vertical camper upper glass manual-folding and extending, black. Includes integrated turn signal indicators consisting of 51 square inch flat mirror surface positioned over a 24.5 square inch convex mirror surface with a common head and lower convex spotter glass (convex glass is not heated nor is it power adjustable) and addition of Auxiliary cargo lamp for backing up (helps to see trailer when backing up with a trailer) and amber auxiliary clearance lamp (Included and only available with (PCR) Sierra Convenience Package. Includes (DD8) auto-dimming inside rearview mirror.)	Inc.
JL1	Trailer brake controller, integrated	\$275.00
K05	Engine block heater (Included with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	Inc.
K40	Exhaust brake (Included and only available with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	Inc.

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Town of Lisbon DPW

KW5	Alternator, 220 amps (Included with (VYU) Snow Plow Prep Package when ordered with gas or diesel engines.)	Inc.
NZZ	Underbody Shield frame-mounted shields, includes front underbody shield starting behind front bumper and running to first cross-member, protecting front underbody, oil pan, differential case and transfer case (Included with (VYU) Snow Plow Prep Package. Available on TK****3 models only.)	Inc.
PCR	Sierra Convenience Package includes (DPN) outside heated power-adjustable vertical camper mirrors, (DD8) inside rearview auto-dimming mirror and (AQQ) Remote Keyless Entry (Regular Cab also includes (A31) power windows.)	\$890.00
PTO	Power Take Off, engine control provisions (Included and only available with (MW7) Allison 1000 6-speed automatic transmission and (L5P) Duramax 6.6L Turbo-Diesel V8 engine. For details of PTO operation please see www.gmupfitter.com and reference info bulletin UI #79.)	Inc.
R9Y	Fleet Free Maintenance Credit This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FEF, FLS, FNR, FRC or FGO. Not available with FDR order type.)	(\$130.00)

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Town of Lisbon DPW

TRW	Provision for cab roof-mounted lamp/beacon provides an instrument panel-mounted switch and electrical wiring tucked beneath the headliner for a body upfitter to connect a body-mounted warning or emergency lamp (Included with (VYU) Snow Plow Prep Package.)	Inc.
V10	Cover, 1-piece, covers radiator grille and front bumper openings for diesel engines in winter weather (Requires (L5P) Duramax 6.6L Turbo-Diesel V8 engine and is required on orders with "Ship To" locations within the following states: Maine, New Hampshire, Vermont, Minnesota, North Dakota, South Dakota, Montana, Alaska, Idaho, Wisconsin, Wyoming, Michigan, Colorado and New York.)	\$55.00
VXH	LPO, Assist steps, chromed tubular, 6" rectangular (dealer-installed) (Not available with (RVQ) 6" rectangular Black tubular assist steps, LPO, (RVS) 4" round black tubular assist steps, LPO or (VXJ) 4" round chrome tubular assist steps, LPO.)	\$650.00
VYU	Snow Plow Prep Package includes power feed for backup and roof emergency light, (KW5) 220-amp alternator with gas or diesel engine, forward lamp wiring harness, (TRW) Provision for cab roof mounted lamp/beacon, (NZZ) underbody shields and Heavy Duty Front Springs (Only available on 4WD models. Upgradeable to (KHB) dual, 150 amps and 220 amps each alternators with (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	\$385.00

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	MSRP
1SA	Sierra Preferred Equipment Group includes Standard Equipment	\$0.00

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Town of Lisbon DPW

SEAT TYPE

CODE	DESCRIPTION	MSRP
AE7	Seats, front 40/20/40 split-bench 3-passenger, driver and front passenger recline with outboard head restraints and center fold-down armrest with storage. (STD) (Requires (H2Q) vinyl interior trim or (H2R) cloth, interior trim.)	\$0.00

PAINT

CODE	DESCRIPTION	MSRP
G7C	Cardinal Red	\$0.00

AXLE

CODE	DESCRIPTION	MSRP
GT4	Rear axle, 3.73 ratio (Standard with (L5P) Duramax 6.6L Turbo-Diesel V8 engine. Available with (L96) Vortec 6.0L V8 SFI engine.)	\$0.00

SEAT TRIM

CODE	DESCRIPTION	MSRP
H2R	Dark Ash with Jet Black Interior Accents, Cloth Seat Trim includes manually adjustable driver lumbar	\$0.00

RADIO

CODE	DESCRIPTION	MSRP
IOB	Audio system, 7" Diagonal Color Touch Screen with IntelliLink, AM/FM with USB ports, auxiliary jack, Bluetooth streaming audio for music and most phones, Pandora Internet radio and voice-activated technology for radio and phone	\$0.00

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Town of Lisbon DPW

ENGINE

CODE	DESCRIPTION	MSRP
L5P	Engine, Duramax 6.6L Turbo-Diesel V8 B20-Diesel compatible (445 hp [332 kW] @ 2800 rpm, 910 lb-ft of torque [1220 Nm] @ 1600 rpm) (Requires (MW7) Allison 1000 6-speed automatic transmission, capped fuel fill and (GT4) 3.73 rear axle ratio. Includes (K40) exhaust brake and (K05) engine block heater.)	\$9,395.00

TRANSMISSION

CODE	DESCRIPTION	MSRP
MW7	Transmission, Allison 1000 6-speed automatic electronically controlled with overdrive, electronic engine grade braking and tow/haul mode (Requires (L5P) Duramax 6.6L Turbo-Diesel V8 engine.)	\$0.00

EMISSIONS

CODE	DESCRIPTION	MSRP
NE1	Emissions, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state requirements	\$0.00

TIRES

CODE	DESCRIPTION	MSRP
QZT	Tires, LT235/80R17E all-terrain	\$200.00

PAINT SCHEME

CODE	DESCRIPTION	MSRP
ZY1	Paint, solid (STD)	\$0.00

Options Total **\$11,720.00**

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Standard Equipment

Mechanical

Engine, Vortec 6.0L Variable Valve Timing V8 SFI (360 hp [268.4 kW] @ 5400 rpm, 380 lb-ft of torque [515.0 N-m] @ 4200 rpm) (STD)

Transmission, 6-speed automatic, heavy-duty electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD) (Requires (L96) Vortec 6.0L V8 SFI engine.)

Rear axle, 4.10 ratio (Requires (L96) Vortec 6.0L V8 SFI engine.)

Differential, heavy-duty locking rear

Air cleaner, high-capacity

Transfer case, with floor-mounted shifter (Included with 4WD models only.)

Four wheel drive

Cooling, external engine oil cooler

Cooling, auxiliary external transmission oil cooler

Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr, maintenance-free with rundown protection and retained accessory power

Alternator, 150 amps

Recovery hooks, front, frame-mounted, black

Body, Chassis Cab

Frame, fully-boxed, hydroformed front section

GVWR, 13,200 lbs. (5988 kg)

Suspension Package, Standard includes 51mm twin tube shock absorbers and 33mm front stabilizer bar

Steering, Recirculating Ball with smart flow power steering system

Fuel tank, front and rear, 63.5 gallon

Capped Fuel Fill

Exhaust, aluminized stainless-steel muffler and tailpipe

Back-up alarm calibration This calibration will allow installation of an aftermarket back up alarm.

Exterior

Wheels, 17" (43.2 cm) painted steel

Tires, LT235/80R17E all-season highway (STD)

Wheel trim, painted trim skins and painted center caps

Bumper, front chrome

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Town of Lisbon DPW

Exterior

- Grille, chrome surround
- Headlamps, high intensity discharge (HID) projector-beam with GMC signature LED lighting
- Lamps, Smoked Amber roof marker
- Lamps, cargo area, cab mounted with switch on center switch bank
- Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass
- Glass, solar absorbing, tinted
- Door handles, Black

Entertainment

- Audio system, 7" Diagonal Color Touch Screen with IntelliLink, AM/FM with USB ports, auxiliary jack, Bluetooth streaming audio for music and most phones, Pandora Internet radio and voice-activated technology for radio and phone
- 6-speaker audio system
- Bluetooth for phone, personal cell phone connectivity to vehicle audio system

Interior

- Seats, front 40/20/40 split-bench 3-passenger, driver and front passenger recline with outboard head restraints and center fold-down armrest with storage. (STD) (Requires (H2Q) vinyl interior trim or (H2R) cloth, interior trim.)
- Seat trim, Vinyl
- Floor covering, Graphite-colored rubberized-vinyl
- Steering column, manual Tilt-Wheel
- Steering wheel, base
- Driver Information Center 3.5-inch diagonal monochromatic display, provides warning messages and basic vehicle information
- Door locks, power
- Cruise control, steering wheel-mounted
- Air conditioning, single-zone

Safety-Mechanical

- Brakes, 4-wheel antilock, 4-wheel disc with dual rear wheel with DuraLife brake rotors
- StabiliTrak, stability control system with Proactive Roll Avoidance and traction control, includes electronic trailer sway control and hill start assist

Safety-Exterior

- Daytime Running Lamps with automatic exterior lamp control

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Town of Lisbon DPW

Safety-Interior

Air bags, frontal, driver and right front passenger, single stage (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Air bag deactivation switch, frontal passenger-side (Included and only available with Regular Cab models.)

Teen Driver mode a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report gives you information on your teen's driving habits and helps you to continue to coach your new driver

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Drivetrain Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles
Corrosion Years (Rust-Through): 6
Corrosion Years: 3
Corrosion Miles/km (Rust-Through): 100,000
Corrosion Miles/km: 36,000
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000
Roadside Assistance Note: HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles
Maintenance Years: 2
Maintenance Miles/km: 24,000
Maintenance Note: 2 Visits

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Town of Lisbon DPW

Price Summary

PRICE SUMMARY

	MSRP
Base Price	\$37,825.00
Total Options	\$11,720.00
Vehicle Subtotal	\$49,545.00
Adjustments	\$0.00
Destination Charge	\$1,295.00
Grand Total	\$50,840.00

With municipal discount.....\$38,580.00

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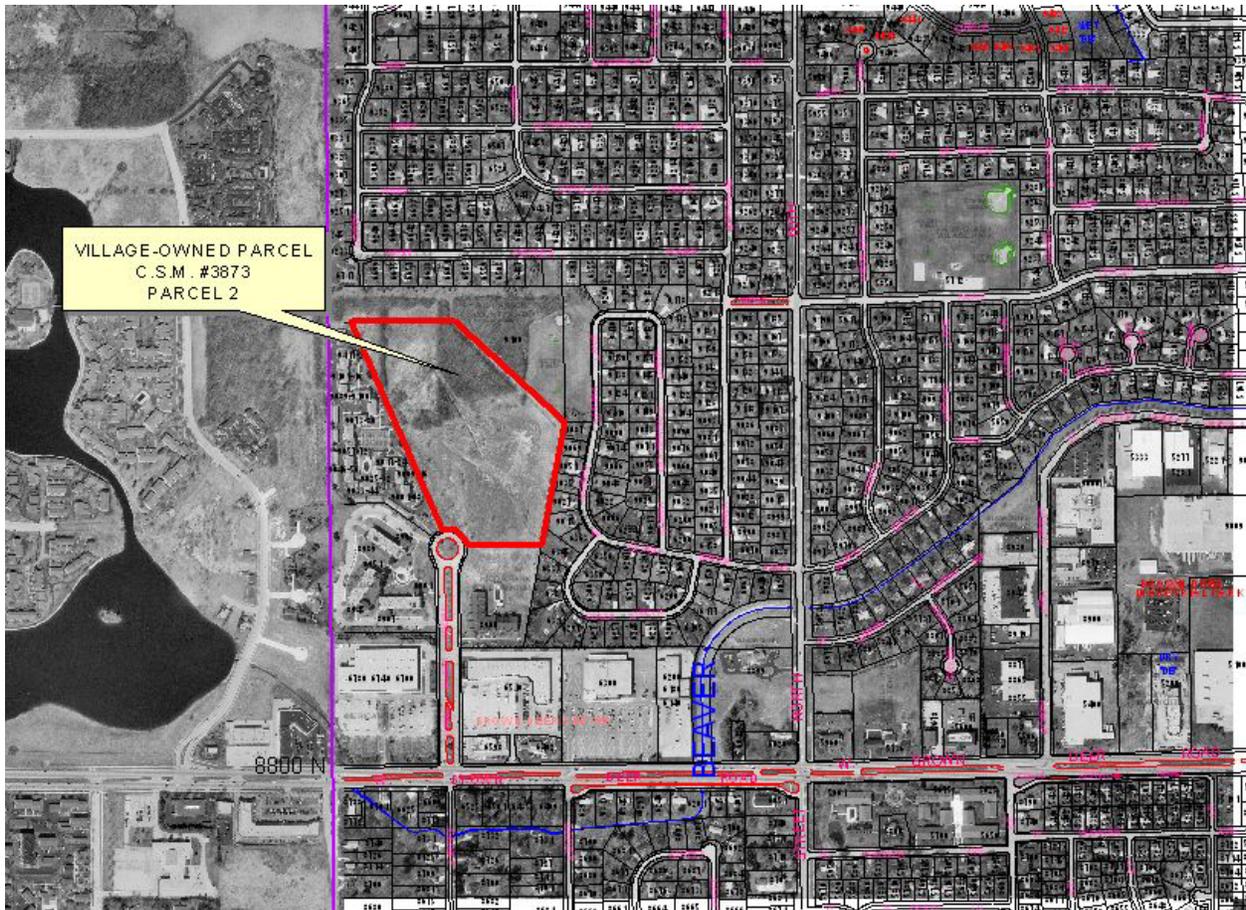


REQUEST FOR CONSIDERATION

COMMITTEE CONSIDERATION:	Town Board
ITEM DESCRIPTION:	Discussion and necessary action on authorizing Staff to advertise for the sale of 65 acres at the corner of Lake Five and Hickory Roads (a.k.a. Pauline Haass Land) the Town owns.
PREPARED BY:	Matt Janecke, Town Administrator
REPORT DATE:	February 9, 2018
RECOMMENDATION:	Solicit a Commercial Brokerage Firm to sell the land.
EXPLANATION:	<p>I am requesting Town Board consider the best option for the sale of 65 acres the Town owns on the southwest corner of Lake Five and Hickory Roads. After having discussed the options for the selling of the land with the Town Planner, Dan Lindstrom, as well as doing some research on my own I determined there are two options for the Board to consider.</p> <p><u>Option 1</u> – Developer RFP</p> <p>This option would entail creating and issuing a Developer Request for Proposals (RFP). The RFP gives a background and general description of the property with the purpose of soliciting bids from qualified developers to purchase and develop the property. Before issuing an RFP Staff would change the zoning on the property from its current zoning of A-10 to R-2 Single Family Residential as identified in the Town's Comprehensive Land Use Plan. By changing the base zoning layer will solicit the best bids by allowing the developer to overlay any additional zoning layers on the property as they see fit. Basically, this accomplishes one of the major steps in the development of the property before the developer has begun developing the property. A sample Developer RFP is provided in your packet.</p> <p><u>Option 2</u> – Sale of Surplus Property</p> <p>There are two options within this option.</p> <p>Option A, would be to create an advertisement piece internally and advertisement for the sale of the property locally through the Town's media connections and on commercial real estate websites such as LoopNet. The Town Attorney would be utilized to complete the closing documents.</p> <p>Option B, would be to engage a Commercial Brokerage firm by way of RFP. At a minimum, the RFP will ask for the credentials of the brokerage firm and their ability to effectively market the land to get the best sale price. Also identified in the RFP will be the firm's brokerage fee. This option is the preferred option by Staff, because brokers will be able to solicit to a wide market that will also include developers.</p> <p>Please contact me with any additional questions you might have.</p>

Parcel 2 – C.S.M. #3873 (Park Plaza) Development

Request for Proposals



Village of Brown Deer

June 14, 2004

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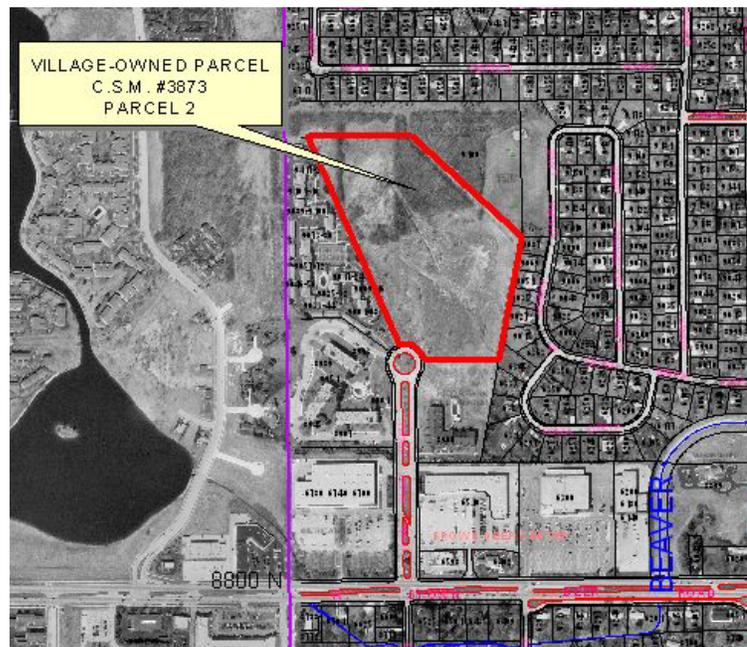
I. Background

The Village of Brown Deer recently acquired a 21.38 acre parcel of land in the northwest area of the Village. The parcel is bounded by single family homes to the east, Milwaukee County's A.C. Hanson Park to the east and north, condominiums and apartments to the west, and a condominium development to the south. This 21.38 acre parcel is the "last of it's kind" in Brown Deer, as the community is nearly fully developed.

II. General Description of the Property

The Village is seeking proposals for the purchase and development of the 21.38 acre site. The site is approximately one-half mile north of Brown Deer Road. The parcel's terrain is generally flat, with large mature trees on the northern edge of the property abutting the County park. A drainage way runs concurrent with the northeastern edge of the property.

The site currently has one access point off of Park Plaza Circle; however, the Village has initiated discussions with Milwaukee County regarding access to the parcel from Maura Lane, through the southern edge of A.C. Hanson Park. The site has never been developed and is currently vacant.



III. Development Parameters

The Village is soliciting proposals that are responsive to developing a desirable, mutually supporting, economically feasible, and sustainable mix of residential uses of an owner occupied nature that supplement and enhance existing housing and provide additional housing alternatives for Village residents.

Zoning & Land Use

The parcel is currently zoned R4. The property will be rezoned as part of the development process. It is anticipated that approximately 65 to 75 percent of the northern area of the parcel will be developed within the criteria of the Village's R2 zoning district, while the remaining land will be available for residential development of an owner occupied nature. It is further anticipated that all or a portion of the parcel will be zoned as a Residential Planned Development District to

allow for efficient land use and site design as well as flexible set backs and parking requirements. The pertinent residential zoning districts are defined in the Village Code as:

R1 Single-Family Detached Residence District

The R-1 Single-Family Detached Residence District is intended to provide regulations which will maintain the character and stability of existing single-family neighborhoods in the Village which have a wide range of lot sizes in excess of 18,000 square feet.

R2 Single-Family Detached Residence District

The R2 Single-family detached residence district is intended to provide regulations for the further development of relatively low-density neighborhoods with municipal services. Lot sizes shall be in excess of 15,000 square feet.

R3 Single-Family Detached Residence District

The R3 Single-family detached residence district is intended to provide regulations for the developed areas of the Village characterized by smaller lots, and within such areas to provide for the division of individual larger lots and scattered vacant tracts of land into residential property which is compatible with the established character of these neighborhoods. Lot sizes shall be in excess of 10,000 square feet.

Residential Planned Development District - RPD

Uses specified as either permitted uses or conditional permitted uses or any combination thereof allowed in any of the residential zoning districts shall be permitted provided that before any such use or uses can be utilized, such use or uses must be set forth expressly in the development plan and must be recorded in the Office of the Register of Deeds of Milwaukee County, Wisconsin. Uses not expressly so allowed are hereby prohibited.

Designs should establish a distinctive and creative character for the new development. This property offers a unique opportunity to create an innovative, high quality residential development. Accessible public spaces and optimizing green space are considered positive aspects of any proposed project. Proposals should accommodate for Village's storm water management regulations, as well.

IV. Community Information and Overview

The Village of Brown Deer encompasses an area of 4.5 square miles in northern Milwaukee County. The Village of Brown Deer is bounded by the Village of River Hills on the east, the City of Mequon on the north and the City of Milwaukee on the south and west. Brown Deer Road (State Highway 100) bisects the Village. The Milwaukee River and a large county park (Brown Deer Park) form the east boundary of the Village.

Brown Deer operates under a manager form of government. Under this form of government, a six-member Board of Trustees and a Village President are elected at large to exercise the legislative power of the Village and to determine all matters of policy. The Board appoints the Village Manager. The manager is the chief executive officer who is the head of the administrative branch of the Village and is responsible to the Board for the proper administration of all affairs of the Village.

The Village provides full municipal services which include: public safety (police and fire), health, street maintenance, sanitation, parks and recreation, planning, zoning, assessing, building inspections, library, financial management, and general administrative services. The Village also operates its own water utility and is included in a regional sewer treatment facility.

Village Demographics

Total Population:	12,170	Median Age	42.2
Population by Race		Average Household Size	2.27
• White	82%	Owner Occupied Housing	71.2%
• Black	12.5%	Median Home Price	\$114,900
• Asian	2.6%	Median Rent	\$713
• Hispanic	2.1%	Median Income by Category	
Population by Age		Household	\$50,847
0-4	4.7%	Family	\$60,335
5-19	16.9%	Per capita	\$25,628
20-24	5.0%		
25-44	28.1%		
45-64	26.1%		
65 +	18.6%		
75 +	8.8%		
		<i>Source: 2000 Census</i>	

Village Building Permit Data

Description	1998	1999	2000	2001	2002	2003
New Single Family Homes	2	3	0	8	14	18
Valuation	\$307,000	\$365,000	\$0	\$1,793,000	\$3,137,622	\$3,606,103
New Multi-Family Bldgs.	0	1	0	0	0	0
Valuation	\$0	\$4,500,000	\$0	\$0	\$0	\$0
New Cml/Ind.	1	2	2	2	1	0
Valuation	\$350,000	\$6,777,400	\$2,021,626	\$2,690,000	\$750,000	\$0
Cml/Ind. Improvements	29	35	38	38	35	40
Valuation	\$7,636,720	\$4,627,127	\$1,097,751	\$5,574,586	\$3,364,984	\$2,308,036
Valuation of all Building Permits	\$8,293,720	\$16,269,527	\$3,119,377	\$10,057,586	\$7,252,606	\$5,914,239
Permit Valuation Grand Total	\$50,907,055					

Additional demographic, economic and market information in the form of the recently concluded Community Visioning Process and Economic Profile are available online at www.vil.brown-deer.wi.us.

V. Selection of Developer & Evaluation Criteria

The Village is seeking a qualified individual/group to develop a conceptual plan, budget and timeline and related matters as cited within “Proposal Submittal Requirements” below, for the development of the parcel.

The successful developer must be available to meet with the Village to discuss the conceptual plan. The developer and/or staff attending said Village meetings should be those who will be involved in working on the development project.

VI. Proposal Submittal Requirements

Proposals should be organized in a detailed and thorough manner that allows for complete review of each project element. The proposal should be labeled as “Park Plaza Development” and consist of the following elements:

1. One bound proposal in color;
2. 15 additional black and white copies
3. A one-page summary of the proposal that will be used to present the project.

Submissions shall, at a minimum, include the following:

1. A design concept, which includes land use and site plans, design guidelines and cost estimates.
2. In a concise manner, developers must submit proposals which, at a minimum, include the following:
 - A. Developer Background and Experience
 1. Composition, expertise, and experience of the development team, including:
 - a. Examples of development projects,
 - b. Statements of financial condition of the developer,
 - c. At minimum, three references relating to other similar projects.
 - B. Project Summary and Construction Description
 1. Describe the development concept summarizing the overall economic impact and tangible benefits for the development and Village.
 2. Schematic design of the overall area, including descriptive architecture and site design concepts, in plan and perspective views.
 3. Describe any unique design elements or other features that make the proposal a signature development.

4. Anticipated land use/building mix, including the number of lots and or dwelling units.
- C. Schedule, Costs, and Financial Projections
1. Project schedule of events from project submittal to project completion including estimated annual market value of the development.
 2. Provide estimates for both hard and soft costs including those for building contractors, architectural, legal, financial, and other related professional fees.
 3. Explain the financial strategy; provide a preliminary development proforma showing total development costs and proposed sources and uses of funds for the project; demonstrate project feasibility; and ability to secure financing.
 4. Property management intentions
 5. Bid for land acquisition
- D. Related Documentation
1. Provide a summary of the marketing plan for the units (including anticipated sales prices for housing).
 2. Summarize the overall economic impact and tangible benefits for the Village, and address how it will enhance Village as a whole.
 3. A market analysis demonstrating demand for the proposed land use mix must be produced by the developer within 30 days of selection.
 4. The developer may wish to include other pertinent information in the response that may assist the Village and staff in their decision-making process.
 5. The design shall take into consideration and conform to all federal, state and local building code and/or regulations.

VII. Evaluation Criteria

Proposals will be evaluated in accordance with the RFP criteria. The proposed development shall take into consideration all federal, state and local building code and or regulations.

Site use, design, efficient land use are critical issues for the success of this project. The highest creative standards for each are expected. Primary consideration will be given to the following:

1. Site design and efficient land use;
2. Consistency with the objectives of this RFP;
3. Qualifications and experience of the developer.
4. Financial feasibility and soundness of the proposal.

The successful developer will be expected to enter into a Development Agreement, and will be expected to purchase the property and develop the land pursuant to approved plans.

Evaluation of competing proposals will be completed within closed session(s) under Wis. Stat. 19.85(1)(e) of the Village. Upon completion of the evaluation process, an award will follow within open session that may be attended by members of the Plan Commission, Village Board, and general public.

VIII. Proposal Instructions, General Conditions and Contact Information

This information has been developed by Village of Brown Deer which is responsible for selecting a developer.

These proposal requirements are intended to solicit creative high quality solutions in the proposed uses, site design, and architecture of this project. To facilitate this, potential developers should feel free to question as much as necessary to produce the best solution. In addition,

- 1) The Village reserves the right to accept or reject any or all proposals for any reasons at their sole discretion, to select that proposal that best meets its needs, and to negotiate the terms and conditions of the final agreement, and to impose additional use restrictions, if necessary, with a qualified developer. The Village reserves the right to accept components of a proposal and to award components to different developers at its sole discretion.
- 2) The contents of this packet are for informational purposes only and the representations made herein are without warranty. Development teams should rely exclusively on their own investigations and analyses.
- 3) The Village is not liable for any costs incurred by the responding firms in replying to this request for proposal.
- 4) All proposals become the property of the Village.
- 5) The Village will honor confidentiality requests to the extent possible. If you feel certain aspects of your proposal are proprietary in nature, please indicate so.
- 6) All contacts and questions should be forwarded in writing to the Village's designated point of contact:

Village of Brown Deer
Attn.: Andrew K. Pederson, Assistant Village Manager/Community Services Director
4800 West Green Brook Drive
Brown Deer, WI 53223
apederson@vil.brown-deer.wi.us

Questions and requests shall be made in writing. If warranted, the Village may share this information with all RFP finalists, depending upon its classification as general use versus proprietary.

- 7) Proposals should be submitted to the above designated point of contact. All proposals must be received by 3:00 p.m., Friday, July 30, 2004, and shall indicate on the sealed envelope “Park Plaza Development RFP”.

Sincerely,

VILLAGE OF BROWN DEER

Andrew K. Pederson

Andrew K. Pederson
Assistant Village Manager/Community Services Director



COMMUNITY SERVICES DEPARTMENT
4800 West Green Brook Drive
Brown Deer, Wisconsin 53223

P R E S S R E L E A S E

FOR IMMEDIATE RELEASE

June 9, 2004

CONTACT: Andy Pederson, Assistant Village Manager/Community Services Director
Village of Brown Deer
4800 West Green Brook Drive
Brown Deer, WI 53223
Phone: (414) 371-3052

**BROWN DEER SEEKING PROPOSALS
FOR 21 ACRE RESIDENTIAL DEVELOPMENT**

The Village of Brown Deer, Wisconsin is inviting Requests for Proposals for the development of a 21 acre parcel of land within the Village. The Village is seeking a qualified developer to formulate a conceptual plan for the development of Parcel 2, CSM 3873. The Village is also accepting an acquisition bid for this parcel.

The Village is soliciting proposals that are responsive to developing a desirable, mutually supporting, economically feasible, and sustainable mix of residential uses of an owner occupied nature that supplement and enhance existing housing and provide additional housing alternatives for Village residents.

The Village is seeking a qualified developer to formulate a conceptual plan, acquisition bid, and timeline for the development of the property. Interested parties may obtain the RFP at Brown Deer Village Hall, 4800 West Green Brook Drive, Brown Deer, WI 53223. The RFP is also available on-line at www.vil.brown-deer.wi.us. The proposal submittal deadline is Friday, July 30, 2004, at 3:00 p.m.

For additional information, please contact Andy Pederson, Assistant Village Manager/Community Services Director at (414) 371-3052 with questions.

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